

Minnesota – Compact Wheel Loaders and Accessories

Contract Number:	134457
Contract Period:	December 1, 2018 – November 30, 2019
Eligibility:	State agencies and/or Cooperative Purchasing Venture (CPV) members. The following link is a list of CPV Members .

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#).

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Mark Deakyne, Account Manager

DeakyneMarkR@JohnDeere.com

309-765-0294 office

309-831-6410 cell

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number

Contract Details

Quotes	Quotes are provided by John Deere Government Sales and are valid for 30 days.
Allied (non-Deere)	Allowed, equipment may be sold in connection with the sale of a contract item, not to exceed \$5,000 or local entity's max threshold for the order. Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.



Credit Cards	Not Allowed.
Special Delivery Obligations	<p>FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in discount.</p> <p>Dealer quotes delivery from their location to the end user's location; not to exceed \$5/per loaded mile, \$50 minimum is billed to the customer.</p>
Fees	<p>Dealer provided items as well as set-up/installs fee may be charged at of maximum rate of \$128/hour.</p> <p>Dealer provides pre-delivery inspection and walk around(at the time of delivery) free of charge.</p>
Financing	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p>
Multiple Unit Discount	Not allowed.
Non-contract (Deere)	<p>Allowed, non-contract equipment may be sold in connection with the sale of a contract item, not to exceed \$5,000 or local entity's max threshold for the order.</p> <p>Non-contract items are John Deere manufactured products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". Dealer determines the trade-in value for customer consideration.

Demo	Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.
Remittance Information	<p style="text-align: center;">John Deere Construction Retail Sales</p> <p style="text-align: center;">Division of John Deere Shared Services, Inc.</p> <p style="text-align: center;">P.O. Box 8806 Moline, IL 61266-8806</p>

Equipment on Contract

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
Compact Wheel Loaders			
204L	204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	17Oct17
244L	244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity	John Deere Dealer	07Nov18
304L	304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	18Oct18
324L	324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity	John Deere Dealer	07Nov18
344L	344L / 103.0 HP / 19,553 lbs. Weight / 2.0 CY Capacity	John Deere Dealer	07Nov18

Attachments for CWP Equipment

[WorksitePro Attachments](#)

John Deere WorksitePro Attachments are on contract as stand-alone items for individual sale

John Deere
Dealer

01Nov18

Contract updates

December 1, 2017 – New contract.

December 13, 2017 – Added WorksitePro attachments for stand-alone sales.

July 24, 2018 – Changed some verbiage and revised Product Descriptions.

October 18, 2018 – Changed some of the verbiage for Contract Details

February 14, 2019 – Renewed to 30Nov2019. Added 244L, 324L and 344L. Deleted 244K II and 324K.